



FY2024 Third Quarter

Summary of Consolidated Financial Results

January 10, 2025

TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

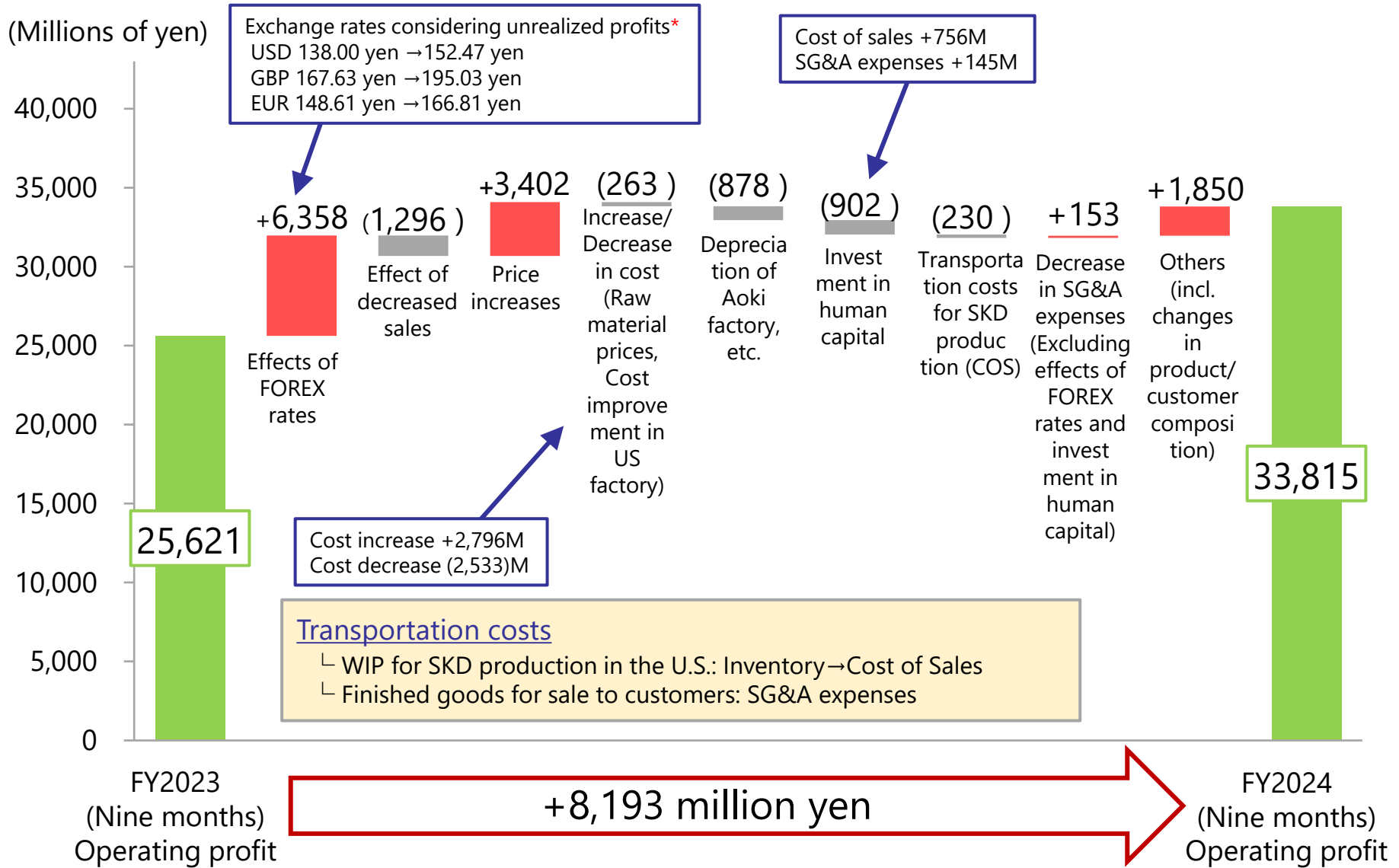
TAKEUCHI
From World First to World Leader

Financial Highlights

(Millions of yen)	Nine months (March - November)					Full year (March - February)				
	FY2023 Results	FY2024 Results	Percentage of total sales	Year on year		FY2023 Results	FY2024 Forecast	Percentage of total sales	Year on year	
				Change	Change (%)				Change	Change (%)
Japan	1,694	1,506	0.9%	(187)	(11.1)%	2,109	1,860	0.9%	(249)	(11.8)%
North America	84,911	97,340	58.5%	+12,429	+14.6%	115,164	122,260	56.7%	+7,095	+6.2%
Europe	67,832	64,759	38.9%	(3,072)	(4.5)%	89,448	87,350	40.5%	(2,098)	(2.3)%
Asia	158	91	0.1%	(66)	(42.3)%	188	150	0.1%	(38)	(20.6)%
Others	4,235	2,705	1.6%	(1,530)	(36.1)%	5,715	3,880	1.8%	(1,835)	(32.1)%
Net sales	158,831	166,403	100.0%	+7,571	+4.8%	212,627	215,500	100.0%	+2,872	+1.4%
Operating profit	25,621	33,815	20.3%	+8,193	+32.0%	35,296	44,500	20.6%	+9,203	+26.1%
Ordinary profit	25,798	32,373	19.5%	+6,575	+25.5%	35,455	42,000	19.5%	+6,544	+18.5%
Profit attributable to owners of parent	18,948	23,384	14.1%	+4,435	+23.4%	26,149	30,000	13.9%	+3,850	+14.7%
Capital investment	7,192	1,782	1.1%	(5,410)	(75.2)%	8,070	5,404	2.5%	(2,666)	(33.0)%
Depreciation	2,305	2,743	1.6%	+437	+19.0%	3,321	3,954	1.8%	+632	+19.0%
R&D	1,287	1,568	0.9%	+280	+21.8%	1,671	-	-	-	-
Orders received	125,522	119,730	72.0%	(5,791)	(4.6)%	150,777	-	-	-	-
Order backlogs	157,437	82,224	49.4%	(75,213)	(47.8)%	128,897	-	-	-	-

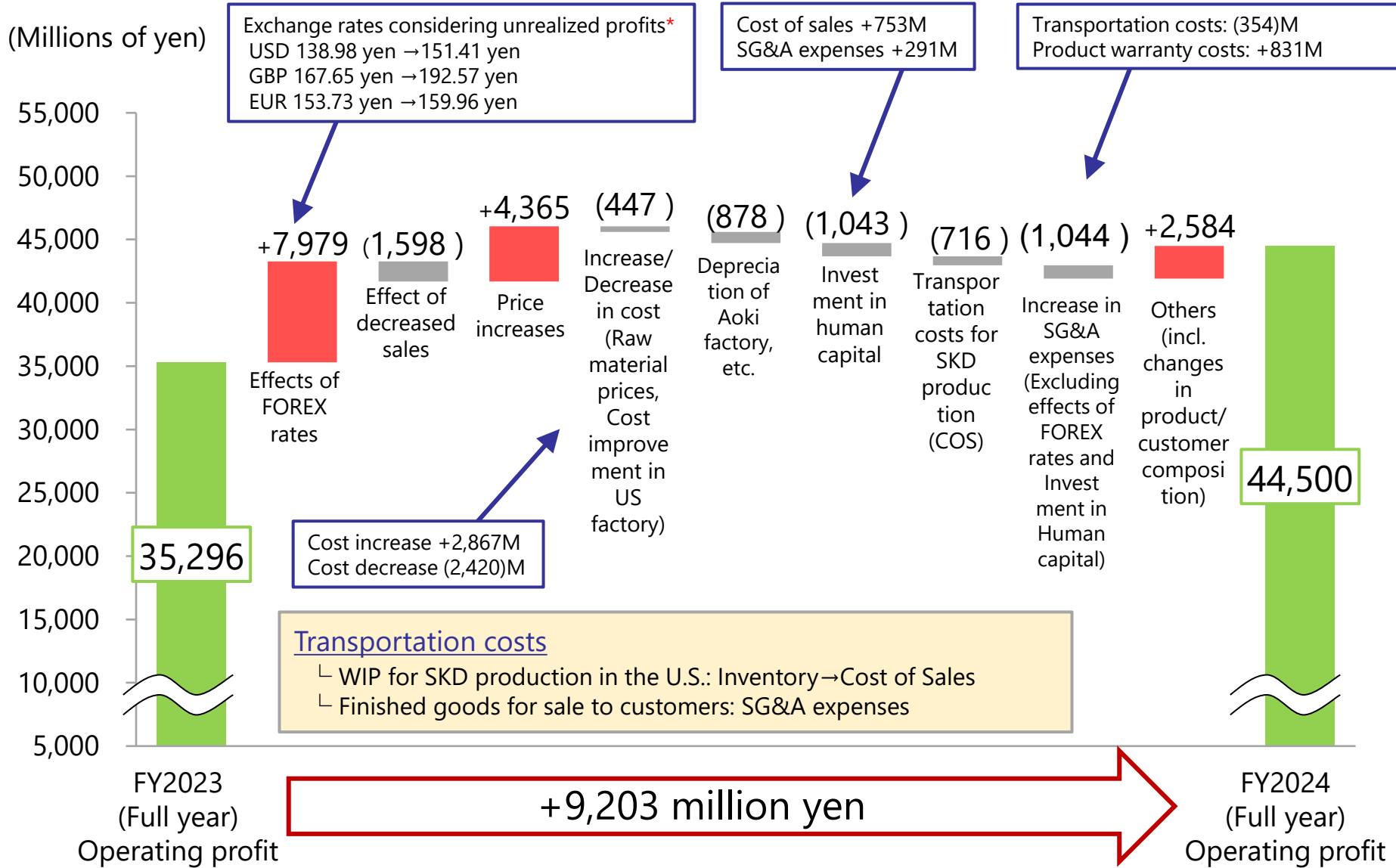
Exchange rates	FY2023 (Average rate)					FY2024 (Average rate)					FY2024 Assumed Rate
	1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	
JPY/USD	134.74	140.48	148.62	145.93	143.25	152.45	156.84	146.94	-	-	138.00
JPY/GBP	165.80	179.25	183.10	185.38	177.55	194.22	199.39	192.51	-	-	179.00
JPY/EUR	146.10	154.14	158.55	159.56	155.05	164.58	168.43	160.60	-	-	152.00
JPY/RMB	19.43	19.66	20.08	20.31	19.87	20.75	21.76	20.66	-	-	19.30

Factors of Increase/Decrease in Operating Profit (FY2024 Nine Months)



*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

Factors of Increase/Decrease in Operating Profit (FY2024 Full Year Forecast)



*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.