



FY2024 First Quarter

# Summary of Consolidated Financial Results

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July 12, 2024

TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

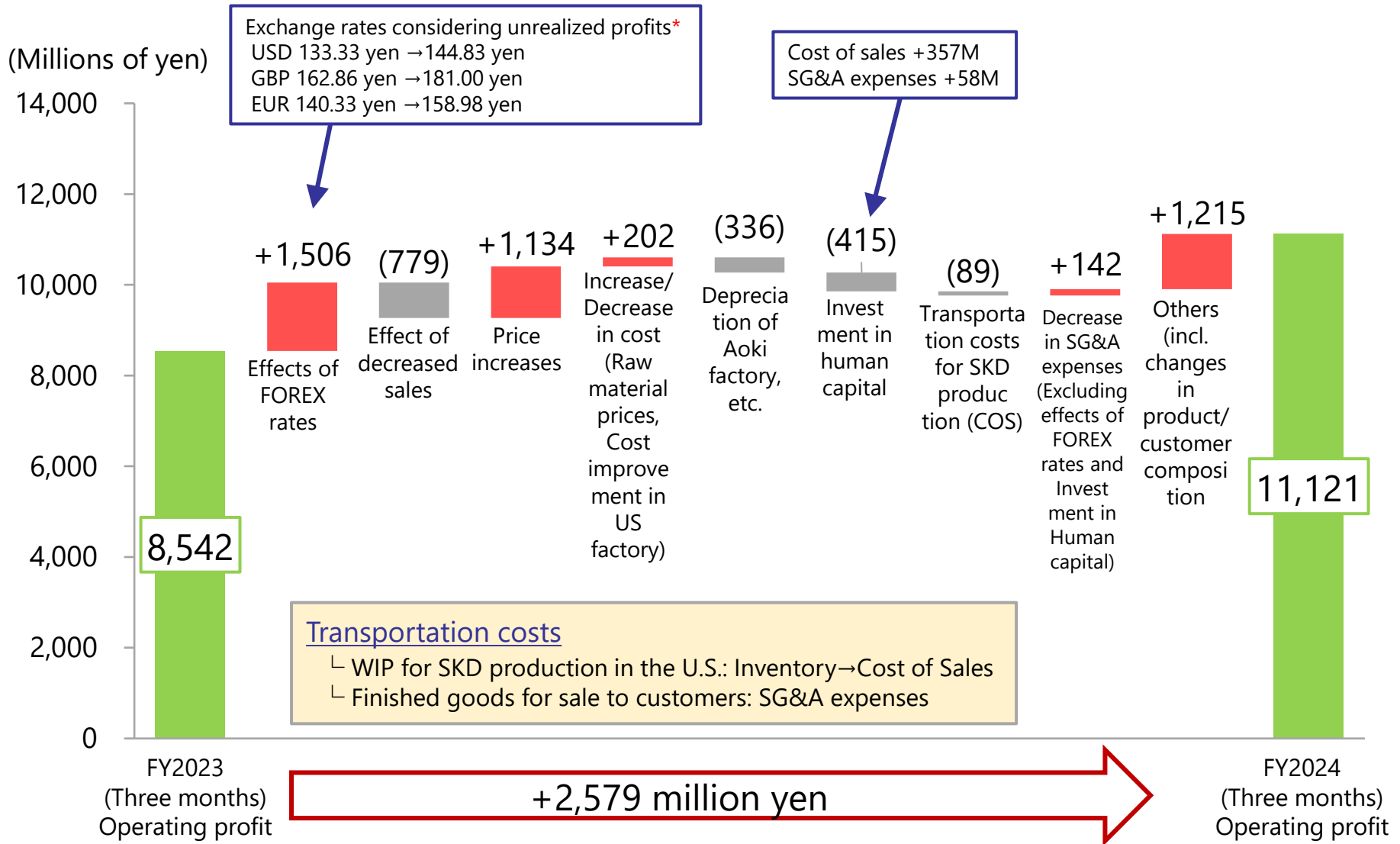
**TAKEUCHI**  
*From World First to World Leader*

# Financial Highlights

(Millions of yen)	Three months (March - May)					Full year (March - February)				
	FY2023 Results	FY2024 Results	Percentage of total sales	Year on year		FY2023 Results	FY2024 Forecast	Percentage of total sales	Year on year	
				Change	Change (%)				Change	Change (%)
Japan	606	672	1.2%	+66	+10.9%	2,109	1,300	0.6%	(809)	(38.4)%
North America	27,720	32,351	58.6%	+4,630	+16.7%	115,164	130,820	58.4%	+15,655	+13.6%
Europe	22,932	21,040	38.1%	(1,891)	(8.2)%	89,448	86,780	38.7%	(2,668)	(3.0)%
Asia	11	18	0.0%	+6	+58.1%	188	130	0.1%	(58)	(31.2)%
Others	1,768	1,091	2.0%	(676)	(38.2)%	5,715	4,970	2.2%	(745)	(13.0)%
Net sales	53,039	55,174	100%	+2,135	+4.0%	212,627	224,000	100%	+11,372	+5.3%
Operating profit	8,542	11,121	20.2%	+2,579	+30.2%	35,296	38,500	17.2%	+3,203	+9.1%
Ordinary profit	8,383	11,739	21.3%	+3,356	+40.0%	35,455	38,500	17.2%	+3,044	+8.6%
Profit attributable to owners of parent	6,103	8,464	15.3%	+2,360	+38.7%	26,149	27,500	12.3%	+1,350	+5.2%
Capital investment	629	502	0.9%	(126)	(20.1)%	8,070	5,253	2.3%	(2,817)	(34.9)%
Depreciation	618	876	1.6%	+257	+41.6%	3,321	4,005	1.8%	+683	+20.6%
R&D	394	528	1.0%	+134	+34.0%	1,671	-	-	-	-
Orders received	47,623	61,519	111.5%	+13,896	+29.2%	150,777	-	-	-	-
Order backlogs	185,332	135,242	245.1%	(50,089)	(27.0)%	128,897	-	-	-	-

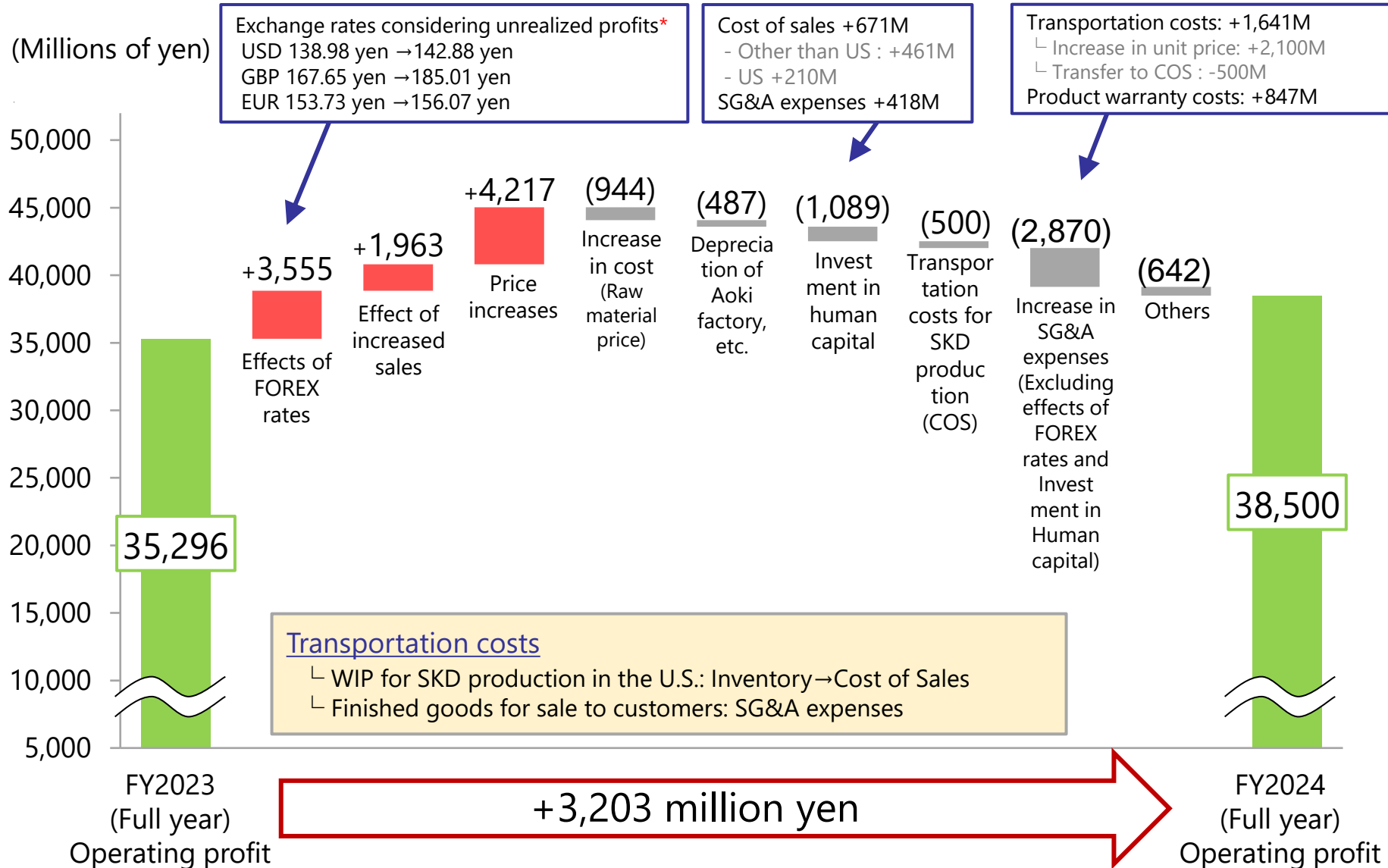
Exchange rates	FY2023 (Average rate)					FY2024 (Average rate)					FY2024 Assumed Rate
	1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	
JPY/USD	134.74	140.48	148.62	145.93	143.25	152.45	-	-	-	-	140.00
JPY/GBP	165.80	179.25	183.10	185.38	177.55	194.22	-	-	-	-	180.00
JPY/EUR	146.10	154.14	158.55	159.56	155.05	164.58	-	-	-	-	153.00
JPY/RMB	19.43	19.66	20.08	20.31	19.87	20.75	-	-	-	-	19.50

# Factors of Increase/Decrease in Operating Profit (FY2024 Three months)



\*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

# Factors of Increase/Decrease in Operating Profit (FY2024 Full Year Forecast)



\*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.